

Guy Valkenborg





European Association of Real Estate Professions

CEPI aisbl

May 2023

Current CEPI Members (2023)

33 Member associations:



Candidate countries: (2023)

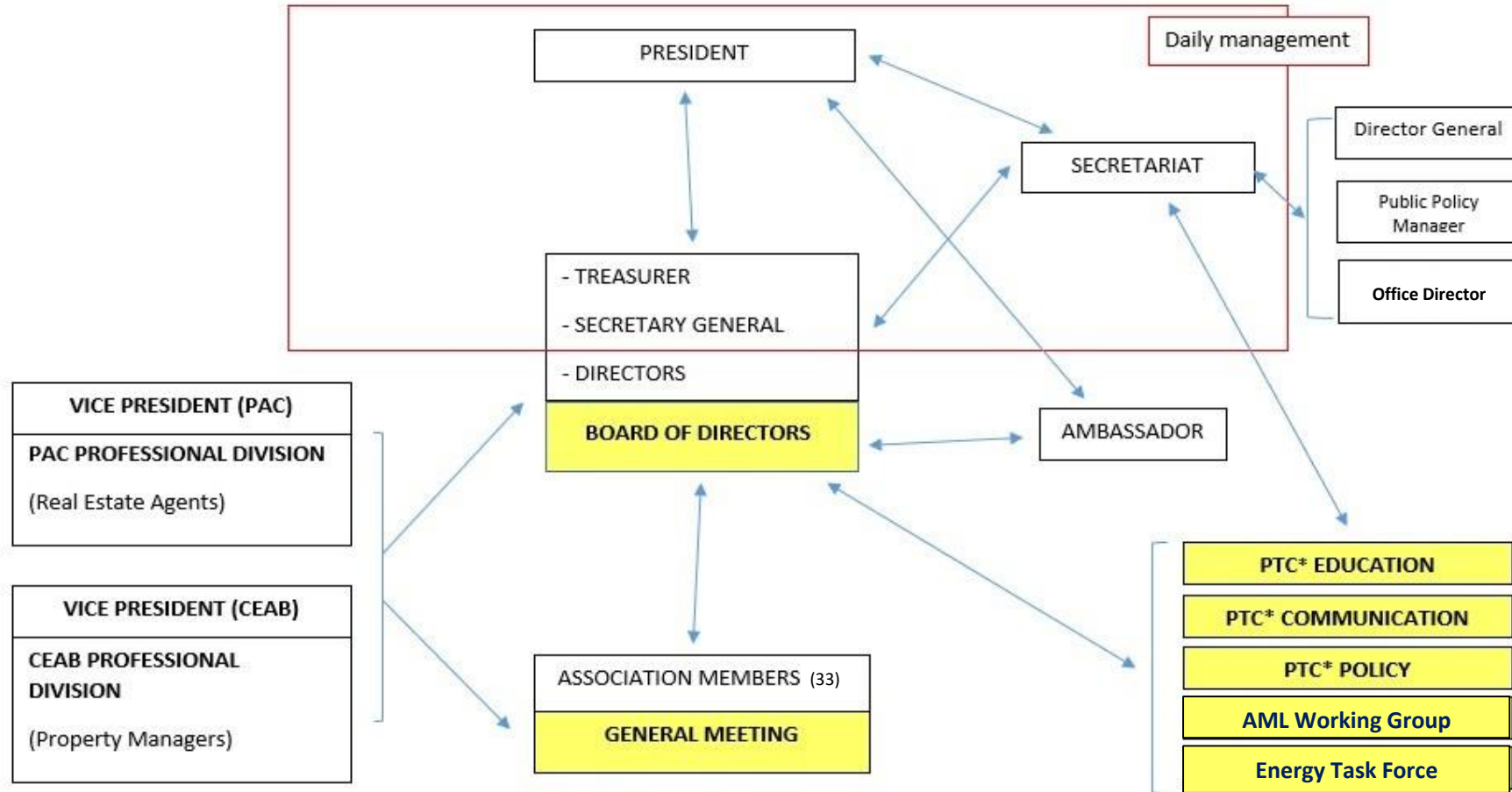


Estate Agent
Section (EAS) of
Malta

CEPI – How Do We Work?

- Staff: 3 permanent and 3-4 interns.
- Monthly web-based Management Team meetings.
- 1 GM, 4 Board of Directors and on average 3 meetings of the Professional Divisions (agents and property managers) per year.
- Regular web-based Permanent Technical Committee meetings (PTC Policy, PTC Communication, PTC Education), and meetings of Working Groups (e.g. on digitalization, AML), Regulatory Support Group, etc...
- Conferences & workshops with members, with the participation of institutional/external speakers (e.g. Energy Day, European Regulatory Workshop, Digitalisation Day...).
- CEPI Academy: web seminars on important European topics of interest for CEPI members (e.g. with the European Commission on the European Professional Card, AML, EU decision-making,...).

CEPI Organigram



*Secretariat: Director General, public policy manager & Interns

*PTC: Permanent Technical Committee

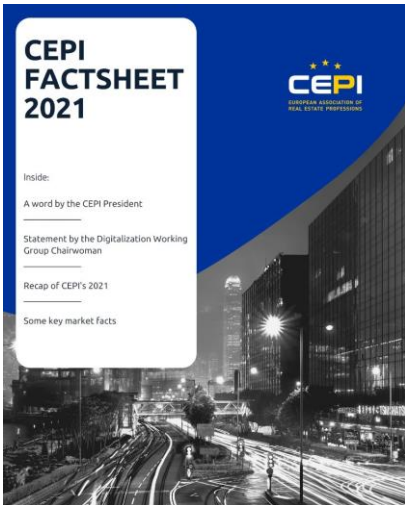
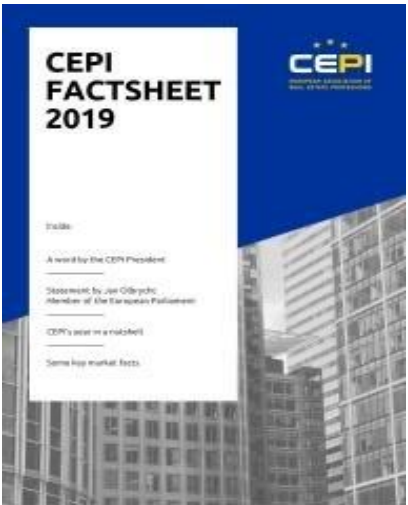
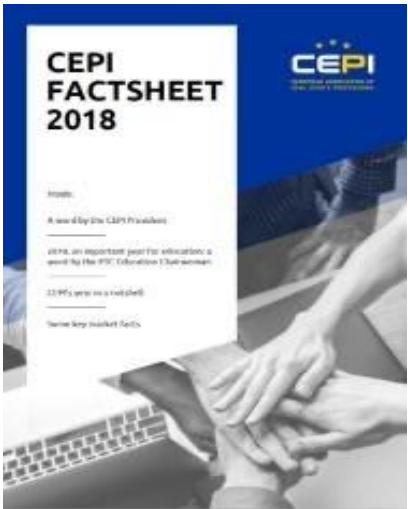
Composition of the Board 2023-2025

President	Jan Boruvka	--	CZ	
PAC President	Kosmas Theodorides	ATTICA	EL	PAC
CEAB President	Luis de Prado	CGCAFE	ES	CEAB
Director	Hans van der Ploeg	VBO	NL	PAC
Director	Edward McAuley	SCSI	IE	PAC
Director	Irena Perfanova	NREA	BG	PAC
Director	Peter van Grevengoed	NVM	NL	CEAB
Director	Luc Janssens	CIB OVL	BE	CEAB
Director	Cyril Capliez	SNPI	FR	PAC
Director (Sec-Gen)	Axel Wittlinger	IVD	DE	CEAB
Director (Treasurer)	Claudine Speltz	CIGDL	LU	CEAB

CEPI – Our role

- Collect all relevant European policy information for the sector.
- Analyse & disseminate to our members (Newsletter, Brussels Flash, articles and news on the CEPI website and Facebook/LinkedIn/Twitter page, CEPI information...).
- Act on these developments following discussion in the respective groups (e.g. Professional Divisions, Permanent Technical Committees, Working Groups...) via for example position papers, meetings, etc.
- Represent the real estate professions' interests towards EU and possibly national decision makers (meetings with European Commission/ European Parliament and other stakeholders).
- Translate often complex regulatory issues into user-friendly tools for members and individual professionals (AML tool, GDPR tool...).

CEPI Factsheets



LinkedIn – Twitter – Facebook



[@cepi_eu](https://twitter.com/cepi_eu)



<https://bit.ly/3Cg9VIF>



<https://bit.ly/3iKeExe>



Knowledge Partnerships



The EUROPEAN ASSOCIATION OF HOME STAGING PROFESSIONALS EUROPE, EAHSP® is a non profit association, is dedicated to advancing the education of professional Home Stagers and Real Estate Agents as they prepare homes for sale. Its Mission is to support members with free ongoing education and provide unique networking connections and business opportunities. Its Vision is to bring well-deserved credibility and recognition to the profession in Europe.



City Performer, a product of THERE Geospatial Analytics, is an online platform that provides a decision support tool and valuable source of information for real estate agents, developers, property managers, urban planners, architects etc. as well as for consumers. It evaluates urbanism (how the population of urban areas interact with the built environment), property prices and living expenses in cities using big data. City Performer also visualizes real-time property prices and provides predictions. City Performer has developed unique proprietary algorithms and prediction models which instantly analyse data.



GEAR is a company in the area of drones, autonomous flights & automation. Our one-stop drone inspection solutions for several sectors & industries addresses challenges in areas such as facility management performances, infrastructure monitoring, mapping, precision measurements, and real-estate among others.

The focus is on standard first-time-right quality, inspection efficiency, speed, and quick volume scalability options achieved through some of the latest technologies in the area of satellite communication, computer vision, artificial intelligence, and automation platforms.

CEPI Policy Priorities (2023 - 2025)

1. Energy and climate/sustainability in buildings
2. Anti-Money Laundering
3. Professional regulation, de-regulation and self-regulation
4. Digitalisation
5. Other issues of concern:
 - Market data/research
 - GDPR
 - Asbestos
 - Drones
 - Illegal occupation of housing
6. Image of the real estate professions:
 - MMCEPI logo and certificate
 - Education
 - Diversity and inclusion

1. Energy and climate/sustainability in buildings

- Organise regular events on the topic so as to underline CEPI commitment to the energy saving cause (e.g. seminars, workshops, CEPI Academy sessions).
- Organise meetings with stakeholders from the European Institutions
- Launch of the Energy Taskforce and recruitment of more experts
- Publications:
 - CEPI Statement on the Energy Performance of Buildings Directive March 2023 (<http://bitly.ws/BWcY>)
 - CEPI Statement on the EPBD (<http://bitly.ws/BWd4>)
 - CEPI Statement on the Revision of the EPBD (<http://bitly.ws/BWda>)

New outreach activities already planned for 2023!

1. Energy and climate/sustainability in buildings

Joint position paper “Decarbonisation of the EU Housing Stock through contextualised EU Climate Policies” – October 2021



2. Anti-Money Laundering (AML)

-July 2021– The EC presented a brand new "AML Legislative Package" composed of 4 new legislative initiatives, including the proposal for an AML single EU rulebook

- Continuous legislative monitoring
- Direct contacts (meetings) with EU officials/MEPs
- Active lobby file, AML Regulation art 19 and recitals
- Monitoring AML Directive and other related initiatives

Since real estate agents remain obliged entities and are considered a sector at very high AML risk, the Association will keep on actively following all policy/legislative developments on both the EU and international level... *see next slide...*

2. Anti-Money Laundering (AML)

- CEPI **co-led**, together with the US/Canada, **the update of the 2008 FATF Guidelines** (Financial Action Task-Force - <http://www.fatf-gafi.org/>)
 - The new guidelines have been published in **July 2022**: <https://bit.ly/3zqDJ50>
 - **CEPI** has set up a working group dedicated to the development of an AML tool
-
- **Other initiatives:** International FATF consultation to clarify R.23 of the FATF Recommendations (on group structures), to clarify the requirements on Designated Non-Financial Businesses and Professions (DNFBPs), to implement group-wide AML/CFT measures under R.2. Virtual High-Level Roundtable on the FATF Strategic Review: Consultation with Private Sector Stakeholders re Changes to the FATF Methodology, Procedures and Mutual Evaluation Process - Impacts on Private Sector

3. Professional Regulation, Deregulation and Self- Regulation

- Collect information on regulatory regimes and systems existing amongst members.
- Position Paper on the Regulation of Professional services in the real estate sector (Feb 2021) <https://bit.ly/38o2e5V>
- Regulatory Support Group (RSG) to assist countries where legislation is being introduced or revised (i.e. Bulgaria, Romania, Slovakia...).
- Yearly report on the Regulatory Situation of Real Estate Professionals across Europe
- Regular meetings with the European Commission and other relevant stakeholders.

3. The Regulatory Situation of Real Estate Professions across Europe (December 2022)



CEPI REPORT – THE REGULATORY SITUATION OF REAL ESTATE PROFESSIONS ACROSS EUROPE

Overview of 25 National Regulations of Property Managers

	AL	AD	AT	BE	BG	CH	CZ	DE	EL	ES	FR	GE	HU	IE	IT	LT	LU	NL	PL	RO	SE	SK	SI	UK
Existence of State Regulation	X	✓	✓	✓	X	X	X	✓	X	✓	✓	X	✓	✓	✓	✓	X	X	X	X	✓	✓	✓	X
Existence of Self Regulation	X	✓	X	X	X	X	X	X	X	✓	X	X	✓	X	X	X	X	X	X	X	X	X	✓	✓
Applicable to Self-Employed	X	✓	✓	✓	X	X	X	X	X	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Applicable to Employees	X	✓	X	X	X	X	X	✓	X	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Applicable to Companies	X	✓	X	X	X	X	X	✓	X	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Protection of Professional Title	X	✓	✓	✓	X	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Educational Entry Requirements	X	✓	✓	✓	X	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Practical Experience Entry Requirements	X	✓	✓	✓	X	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Compulsory Association Membership	X	✓	✓	✓	X	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
1 Year Learning Requirements	X	✓	✓	✓	X	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
1 Year Learning Requirements	X	✓	✓	✓	X	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Compulsory Code of Ethics	X	✓	✓	✓	X	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Compulsory Professional Register	X	✓	✓	✓	X	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Professional Accreditation	X	✓	✓	✓	X	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Compulsory Continuing Education	X	✓	✓	✓	X	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

X non applicable ✓ applicable please refer to country page for more information

8

Overview of 25 National Regulations of Real Estate Agents

	AL	AD	AT	BE	BG	CH	CZ	DE	EL	ES	FR	GE	HU	IE	IT	LT	LU	NL	PL	RO	SE	SK	SI	UK
Existence of State Regulation	✓	✓	✓	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Existence of Self Regulation	✓	✓	✓	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Applicable to Self-Employed	✓	✓	✓	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Applicable to Employees	✓	✓	✓	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Applicable to Companies	✓	✓	✓	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Protection of Professional Title	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Educational Entry Requirements	✓	✓	✓	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Practical Experience Entry Requirements	✓	✓	✓	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Compulsory Association Membership	✓	✓	✓	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
1 Year Learning Requirements	✓	✓	✓	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Compulsory Code of Ethics	✓	✓	✓	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Compulsory Professional Register	✓	✓	✓	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Professional Accreditation	✓	✓	✓	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Compulsory Continuing Education	✓	✓	✓	✓	X	X	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Unilateral Recognition Award	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

X non applicable ✓ applicable please refer to country page for more information

9

4. Digitalisation

- Creation of a working group for definition of CEPI's priorities.
- Collaboration on GDPR code of conduct and tool with the Data Protection Group (DPG) of Ireland.
- 30/11/2020 web-based “Digitalisation Day”, with the participation of institutional speakers and other experts.
- Elaboration of CEPI's digital toolbox for members/professionals (with e.g. AML tool, GDPR tool, training courses, City Performer tool,...).
- CEPI Digitalisation Index and Map for members and brand new Index for associations!

CEPI Digitalisation – Legislative update/recap



CEPI
EUROPEAN ASSOCIATION OF
REAL ESTATE PROFESSIONS

**DIGITALISATION. AN EU POLICY
UPDATE BY CEPI, THE
EUROPEAN ASSOCIATION OF
REAL ESTATE PROFESSIONS**

JUNE 2022

[illegible][illegible]

EU LEGISLATION IN THE DIGITAL SECTOR

CEPI
EUROPEAN ASSOCIATION OF
CREATIVE PROFESSIONS

EUROPEAN COMMISSION
EUROPEAN PARLIAMENT
EUROPEAN COUNCIL


Digital Economy	Digital Society	Digital Culture	Digital Rights
<p>Act on the Single Digital Gateway (2019/1024)</p> <p>Regulation on the Digital Services Tax (2018/1571)</p> <p>Regulation on the Digital Markets Act (2020/1044)</p>	<p>Directive on the Rights of the Child (2010/67/EU)</p> <p>Directive on the Rights of the Child (2010/67/EU)</p> <p>Directive on the Rights of the Child (2010/67/EU)</p>	<p>Directive on the Rights of the Child (2010/67/EU)</p> <p>Directive on the Rights of the Child (2010/67/EU)</p> <p>Directive on the Rights of the Child (2010/67/EU)</p>	<p>Directive on the Rights of the Child (2010/67/EU)</p> <p>Directive on the Rights of the Child (2010/67/EU)</p> <p>Directive on the Rights of the Child (2010/67/EU)</p>

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CEPI
EUROPEAN ASSOCIATION OF
LEGAL SERVICES PROFESSIONALS

Status of priority-dossiers currently in negotiation...

Dossier	Status
Decision on a path to the Digital Decade 2021/0293 (COD)	First reading - EP/Council negotiations ongoing
Digital Services Act (DSA) 2020/0361 (COD)	Political agreement reached on 23/04. After an 'interinstitutional fight' between the EP and the Council, the EP/IMCO Committee adopted on 16/06/2022 the DSA provisional agreement. Next step: EP Plenary vote in July.
Digital Market Act (DMA Regulation) 2020/0374 (COD)	Political agreement reached on 24/03. The text currently need formal adoption by the Council and the Parliament. It is expected to be implemented in 2023.



Additional information / other dossiers

DIGITAL SERVICES ACT

The Digital Services Act opens up new opportunities to provide digital services across borders while ensuring a high level of protection to users in the EU. The Act includes new content within the Single Market that encompasses transparency obligations, measures to counter illegal content online and this whilst fostering users' fundamental rights. This impacts online platforms and marketplaces, but also services providers in all sectors including real estate.

DIGITAL MARKETS ACT

The Digital Markets Act establishes harmonized rules to contribute to the proper functioning of the internal market. Regulating the online behavior of digital platforms acting as "gatekeepers", the Act aims of ensuring a level playing field for all businesses, while providing access to new players, protecting both business and digital users, and eventually fostering innovation and welfare for consumers.

EUROPEAN DIGITAL IDENTITY

As a secure personal e-identity, the European Digital Identity constitutes an important step towards the digitalisation of the real estate sector as it makes processes more efficient for both customers and professionals. With key digital tools such as signatures or eIDs, used via a personal digital wallet, it enables trust for citizens and businesses when sharing personal data within the Digital Single Market.

The image shows the CEPI logo on the left, which consists of the letters 'CEPI' in a large, bold, sans-serif font, with 'EUROPEAN ASSOCIATION OF REAL ESTATE PROFESSIONS' in smaller text below it. To the right of the logo is a dark blue banner with a white border. Inside the banner, the text 'Additional information / other dossiers' is written in a white, sans-serif font. Below the banner, there is a small yellow star icon followed by the text 'SHORT-TERM RENTAL PLATFORM INITIATIVE & PLATFORM WORK/ERS'. Below this, there is a paragraph of text in a smaller font, followed by another yellow star icon and the text 'THE SMART READINESS INDICATOR (SRI)'. Below this, there is another paragraph of text in a smaller font.



Additional information / other dossiers

THE GENERAL DATA PROTECTION REGULATION (GDPR)

The GDPR, entered into force in 2018, intends to strengthen individuals' fundamental rights and facilitate business by clarifying rules for companies and public bodies in the Digital Single Market. The regulation improves both the internal market dimension and protection of consumers by enhancing the level of data protection and businesses opportunities in the age of all-digital.

DATA ACT

The Data Act intends to ensure easy access and use of data, including b-2-b and b-2-g, as well as to review the rules in place on the legal protection of databases. The initiative aims to find the right balance between the right to access data while remaining compliant with the current data protection rules.

EUROPEAN DRONE STRATEGY 2.0

In order to ensure a safe yet efficient drone ecosystem, the EC is set to adopt a renewed drone strategy, the so-called Drone Strategy 2.0, in Q-4 2022, as announced in its Sustainable and Smart Mobility strategy. The strategy 2.0 aims at ending drones to contribute to a more sustainable mobility sector.

European Digital Strategy >>> <https://digital-strategy.ec.europa.eu/>



Working up in 2022-23...

- * 20-2022**

European Health Data Space | Commissioner Kyriakidis - DG SANTE - Unit B.3

Fighting child sexual abuse online | Commissioner Schinas & Julko - DG HOME - Unit D.4

Single Market Emergency Instrument | Commissioner Vestager - DG GROW
- * 20-2022**

New design requirements and consumer rights for electronics | Commissioner Breton - DG GROW - Unit C.1

European digital resilience Act | Commissioner Breton - DG CMIC? - Unit H.2

Revision of the Design Directive and the community design Regulation | DG GROW - Unit K.3

Revision of Product Liability Directive and a new AI Liability Directive | Commissioner Breton/Reyniers - DG GROW/DG JUST - Unit R.1, R.2

AI in the digital age | Commissioner Breton - DG TAXUD - Unit C.1
- * 20-2022**

Multimodal digital mobility services (MDSs) | Commissioner Vossien - DG MOVE - Unit B.4

GreenTaxi4All | Commissioner Schinas - DG ENV - Unit E.4

EU governments' interoperability strategy | Commissioner Breton - DG DIGIT - Unit D.2

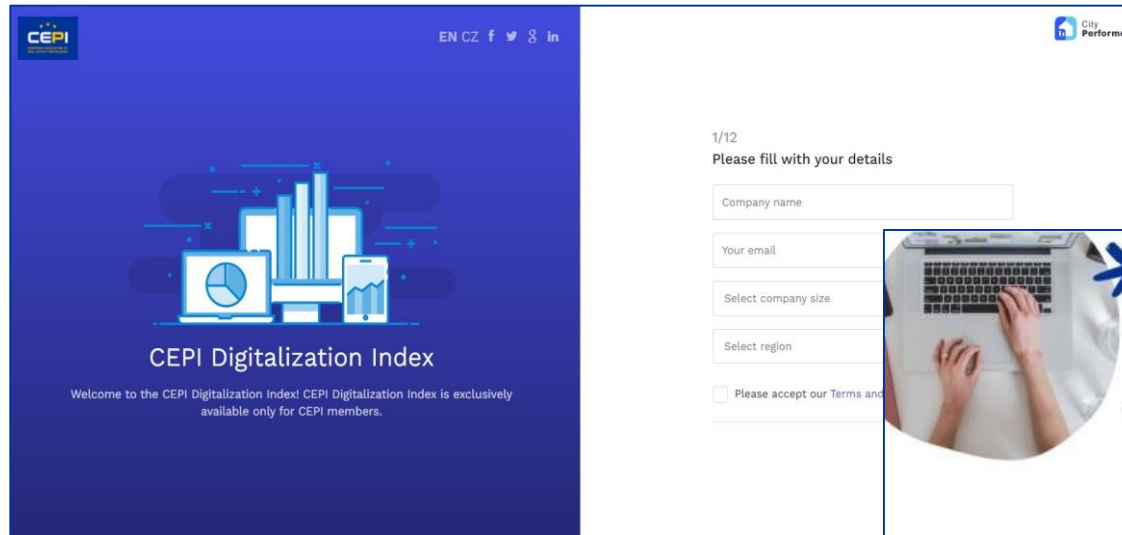
Access to vehicle data, functions and resource | Commissioner Breton - DG GROW - Unit I.2

Open Finance Framework | Commissioner Moissonnier - DG FISMA - Unit B.5
- * 2023**

Upgrading digital company law | Commissioner Reyniers - DG JUST - Unit A.3

Revision of Payment Services Directive (PSD2) | Commissioner Moissonnier - DG FISMA - Unit B.3 | TICB

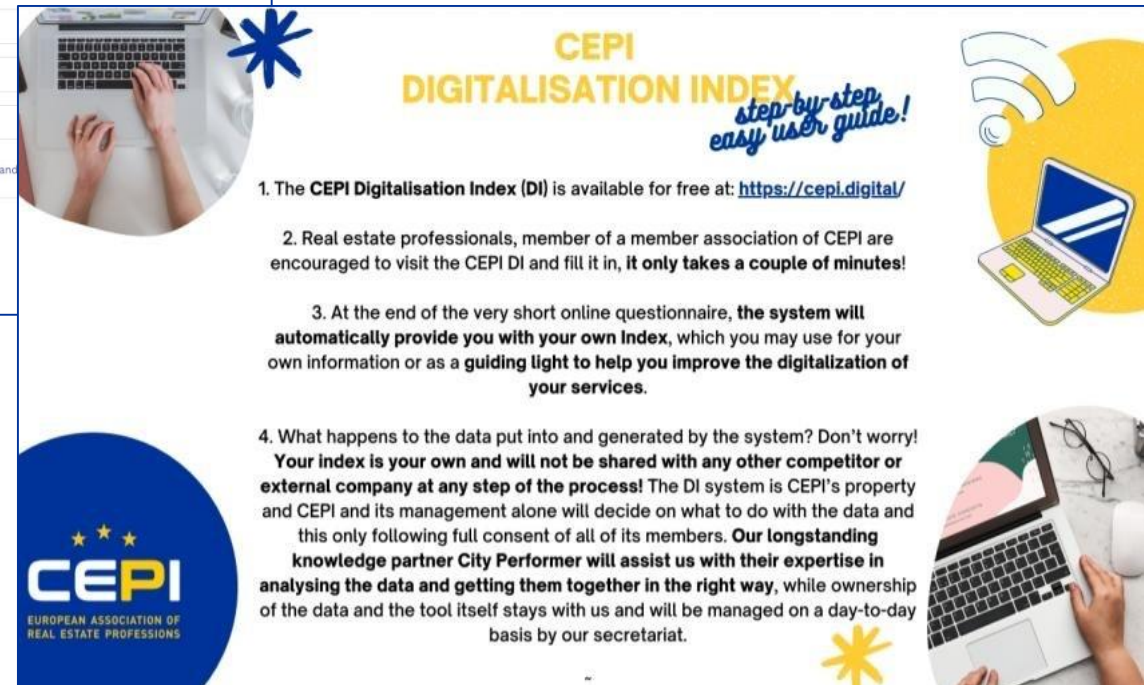
CEPI Digitalisation Index (DI) & step-by-step user guide



The image shows two parts of the CEPI Digitalization Index interface. On the left is the landing page with a blue background, featuring a graphic of a laptop, bar chart, and pie chart. It says 'CEPI Digitalization Index' and 'Welcome to the CEPI Digitalization Index! CEPI Digitalization Index is exclusively available only for CEPI members.' On the right is a registration form titled '1/12 Please fill with your details'. It includes input fields for 'Company name', 'Your email', 'Select company size', and 'Select region'. There is also a checkbox for 'Please accept our Terms and Conditions'.

The CEPI DI is available at:
<https://cepi.digital/>

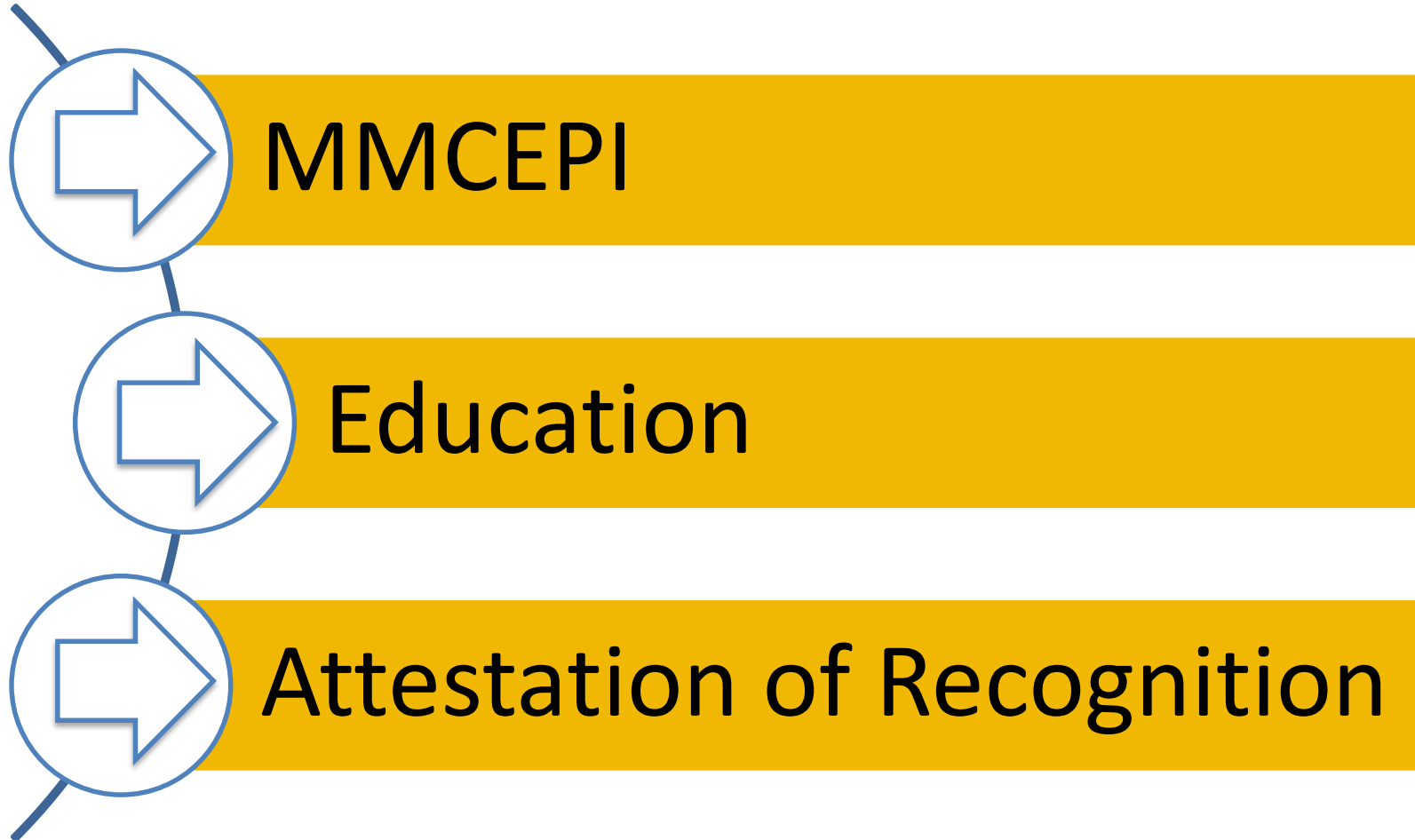
The CEPI DI user guide is available upon request.



CEPI DIGITALISATION INDEX
step-by-step easy user guide!

1. The **CEPI Digitalisation Index (DI)** is available for free at: <https://cepi.digital/>
2. Real estate professionals, member of a member association of CEPI are encouraged to visit the CEPI DI and fill it in, **it only takes a couple of minutes!**
3. At the end of the very short online questionnaire, **the system will automatically provide you with your own Index**, which you may use for your own information or as a **guiding light to help you improve the digitalization of your services.**
4. What happens to the data put into and generated by the system? Don't worry! **Your index is your own and will not be shared with any other competitor or external company at any step of the process!** The DI system is CEPI's property and CEPI and its management alone will decide on what to do with the data and this only following full consent of all of its members. **Our longstanding knowledge partner City Performer will assist us with their expertise in analysing the data and getting them together in the right way**, while ownership of the data and the tool itself stays with us and will be managed on a day-to-day basis by our secretariat.

6. Image of the Profession



MMCEPI logo and certificate



MMCEPI logo (2023) & MMCEPI certificate (2023)

The image shows the MMCEPI certificate for 2023. It is a white document with a blue border. At the top left, there is a small CEPI logo. To its right, there is a placeholder for a logo, labeled '[Logo here]'. Below this, the text 'It is hereby certified that:' is followed by a line for 'Name Surname' and 'Position'. This is followed by a line for 'as a member of [National Association]'. Below this, the text 'which in turn is a member of CEPI aisbl (The European Association of Real Estate Professions)' is followed by a line for 'can use the designator letters MMCEPI (A Member of a Member of CEPI)'. In the center, there is a small MMCEPI logo for 2023. Below this, the text 'An MMCEPI participating in the activities of these national and European networks is therefore obliged to abide by the statutory obligations, more specifically the codes of conduct, ethics and standards, of both professional bodies.' is followed by a line for 'This certificate is issued jointly by CEPI aisbl and [National Association] as witnessed by the signatures of their respective Presidents below.'. At the bottom, there are two lines for signatures. The left line is for 'Jan Borůvka, President, CEPI' and the right line is for 'Name Surname, President, Association'. The date 'On this day, dd / mm / 2023' is written above the signatures.

MMCEPI – Official endorsement by MEP Olbrycht

[Click here to play the video!](#)

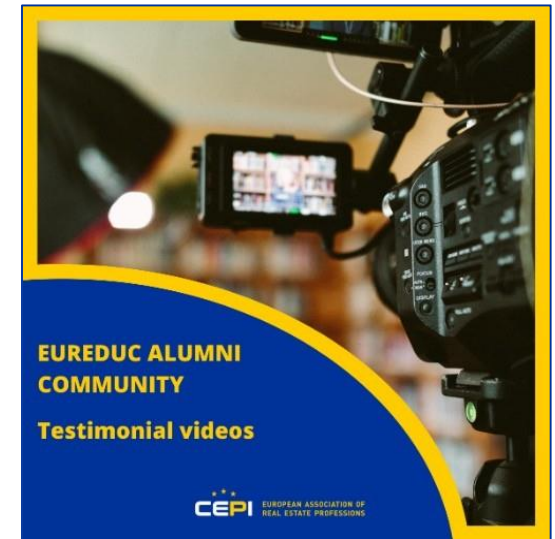
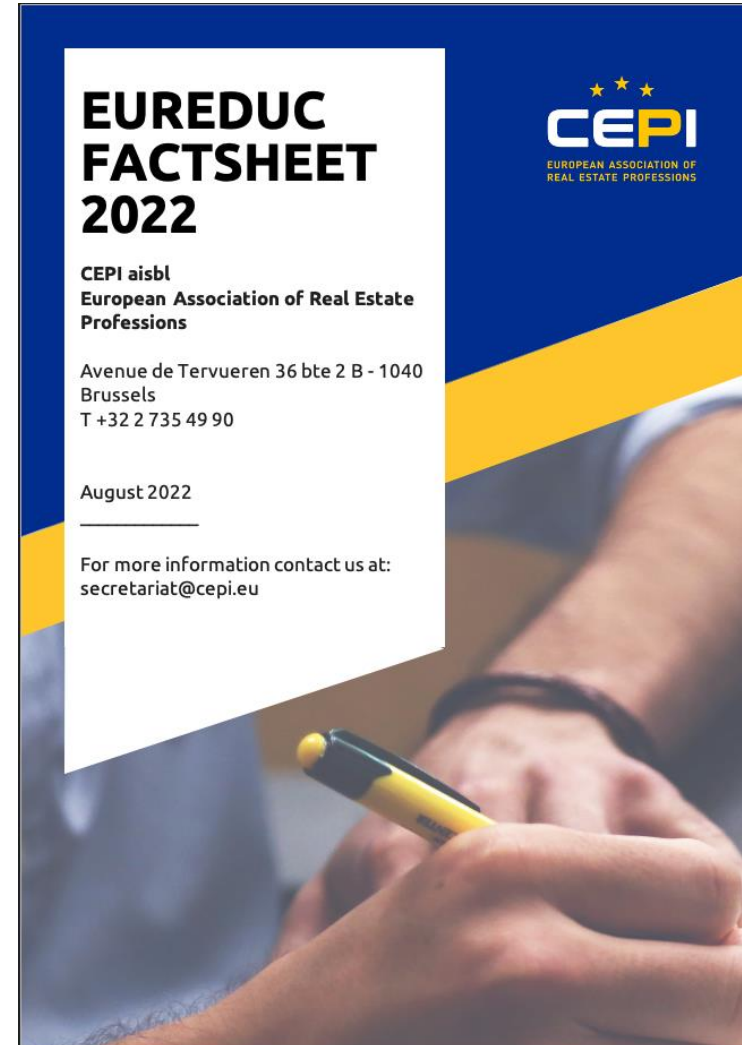
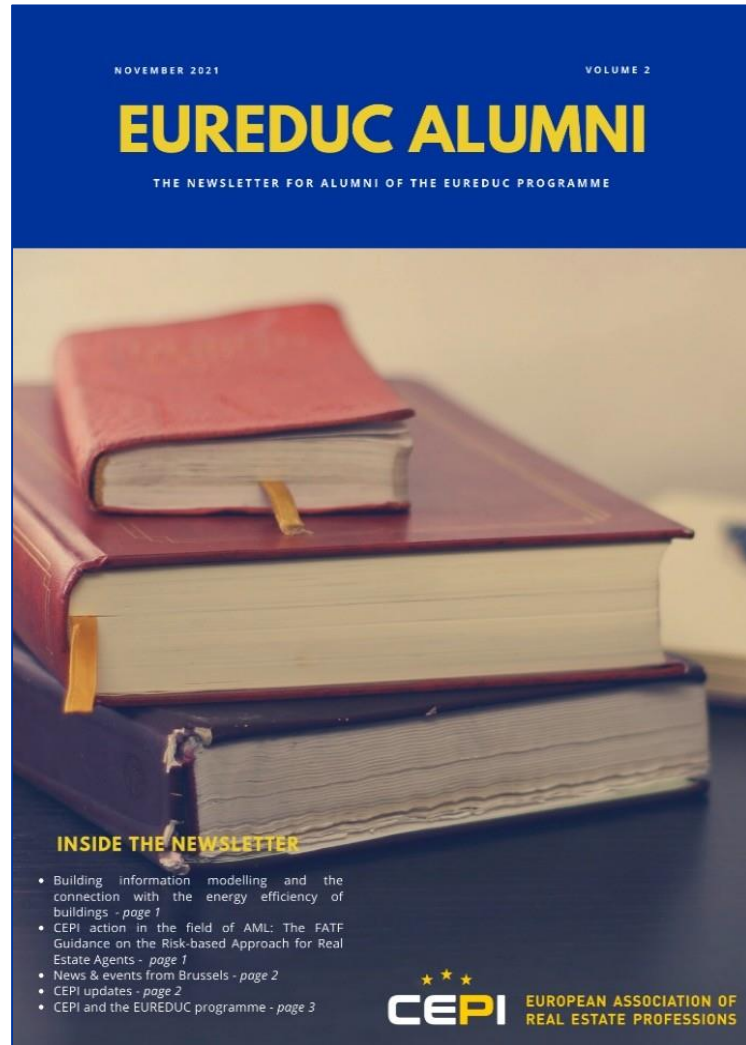


The Eureduc educational programme

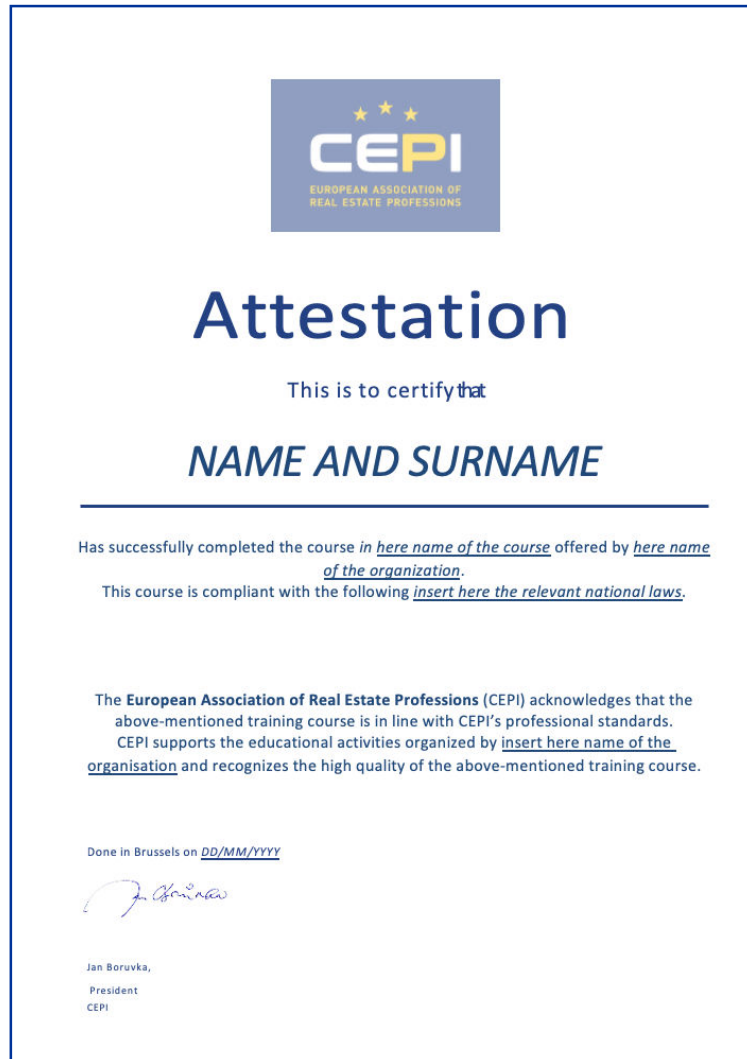
- Eureduc is an elaborated education programme for real estate agents and property managers. It is offered to universities, colleges, high schools and professional training institutes throughout Europe.
- This programme aims to offer a common degree course to the main universities, colleges, high schools and professional training institutes which already offer courses for real estate agents and/or property managers in Europe.



Eureduc tools



CEPI Attestation of Recognition (life-long learning)

The image shows a template for a CEPI Attestation of Recognition. It is a white rectangular document with a blue border. At the top center is the CEPI logo. Below the logo, the word 'Attestation' is written in a large, bold, blue serif font. Underneath 'Attestation' is the text 'This is to certify that' in a smaller, blue, sans-serif font. Below this is a line for the recipient's name, labeled 'NAME AND SURNAME' in a bold, blue, sans-serif font. A horizontal line follows the name. Below the line, the text reads: 'Has successfully completed the course in here name of the course offered by here name of the organization.' This is followed by another line: 'This course is compliant with the following insert here the relevant national laws.' Below this, a paragraph states: 'The European Association of Real Estate Professions (CEPI) acknowledges that the above-mentioned training course is in line with CEPI's professional standards. CEPI supports the educational activities organized by insert here name of the organisation and recognizes the high quality of the above-mentioned training course.' At the bottom left, there is a line for the date: 'Done in Brussels on DD/MM/YYYY'. Below the date is a handwritten signature in blue ink. At the very bottom left, the name 'Jan Boruvka,' is printed, followed by 'President' and 'CEPI' on separate lines.

The **Attestation of Recognition** (AoR) is the second educational programme promoted by CEPI and it is dedicated to members that offer training courses in their countries.

Today, 8 member associations have their courses recognised by CEPI:

- NARKS (Slovakia);
- NREA (Bulgaria);
- CIGDL (Luxembourg);
- IPAV (Ireland);
- SCSi (Ireland)
- ANACI (Italy);
- SVIT (Switzerland)
- ARK CR (Czech Republic)

- And 3 more in the process of joining!

What other issues are being followed?

- Market Survey/ Data
- Inclusion & Diversity
- European Funding programmes and Recovery and Resilience Fund

Inclusion and Diversity

CEPI, European Association of Real Estate Professions

Statement on commitment towards inclusion and diversity

Real estate agents and property managers are often the first direct point of contact in all matters related to one of the most important aspects of a person's life: their home.

Representing over 250,000 real estate professionals all over Europe, CEPI strongly advocates for more inclusion, equality, and representation in the profession, as well as the elimination of all non-ethical and discriminatory barriers to access the sector.

In fact, CEPI believes that fostering diversity and multiculturalism is the key to achieving better relations with clients, colleagues, and overall, a healthier and more accessible market.

CEPI fully endorses the professionalism of all its affiliated real estate agents and property managers, whom CEPI trusts to always act with the protection of consumers in mind, regardless of their race or ethnicity, gender identity, sexual orientation, religious beliefs or absence thereof, age, disability, socioeconomic status and/or background, political beliefs and/or affiliation, or any other related status, quality, or belief.

CEPI's commitment starts in its Brussels office and it continues through the activities of its members who have subscribed to our European Code of Conduct including a strong point on high ethical standards and subscription to a non-discrimination clause and the [EU Charter of Fundamental Rights](#).

Lastly, we strongly believe in the role that digitalisation and technology can play in building a more inclusive and accessible real estate sector. In this perspective, CEPI is moving towards a more digitalized and therefore more inclusive and equal way of working for all professionals in Europe, and abroad.



Want to get in touch?
Feel free to contact us at: secretariat@cepi.eu
Or visit: www.cepi.eu



European Funding programmes - ERASMUS+

- CEPI's Erasmus+ project was submitted on November 3, 2021
- Action type: KA210 VET – Small Scale partnership in vocational education and training
- Name of the project: Real Estate Education and Skills Exchange (REESE)
- CEPI's members part in the project: ÖVI (AT); ARK CR (CZ); IPAV (IE); ANACI (IT); CGCAFE (ES)
- The project will allow the exchange of young professionals of the real estate sector throughout Europe
- In February 2022, CEPI received an assessment of the project, scoring 60/100 and passing all the needed thresholds
- Eventually CEPI will not be receiving the funding this year
- Next steps: new and improved project to be submitted in 2023 with an enlarged consortium (+Slovakia)



European Funding programmes - ERASMUS+

- In summer 2022, CEPI supported its Italian Member FIAIP by taking part as a partner in the consortium created for an EU funded Erasmus+ project presented by the association.
- This marks the second Erasmus+ project either submitted or with the active participation of CEPI in a year, and in the history of the association.
- The abovementioned project focuses on trainings for your professionals with also a focus on young/women real estate agents
- The outcome (score) of the project is expected to be published by the EC in Q1-2023



CEPI Current Tools

- Policy newsletter – every 7 weeks
- Bi-monthly “Brussels Flash”
- CEPI Call for Action
- CEPI Information
- CEPI in the press
- CEPI Podcast
- ... and many more!



For more information please contact the CEPI Secretariat

secretariat@cepi.eu

Thank you!

